

THE ROI SLIDE SWAP

Run it on the last slide your team sent upstairs, with whoever builds that slide. One service at a time.

THE TEST, for every number on the slide

If the tools had made things worse, would this number show it?

No: flag it EASIEST TO GAME. Move it to the team dashboard. Put a pair on the ROI slide instead.

Yes: it can stay on the ROI slide.

THE METRICS, from DORA's software delivery metrics

Lead time: committed to version control to deployed in production.

Change failure rate: the share of deployments that need someone to step in right away, such as a rollback or a hotfix.

Rework rate: the share of deployments that weren't planned and were made because of a problem in production (DORA's 2025 report).

FIRST SWAP

Output number: lines of code shipped

Shows a loss? No. Fixing defects is code too.

Flag: EASIEST TO GAME. It rises with no one cheating.

On the ROI slide: change failure rate and lead time, per service, as a trend.

Stays on: the team dashboard.

SECOND SWAP

Output number: pull requests opened
Shows a loss? No. A fix opens a pull request too.
Flag: EASIEST TO GAME. Split one change into several and the count climbs.
On the ROI slide: lead time, per service, as a trend.
Stays on: the team dashboard, beside pull requests waiting on a first review.

THIRD SWAP

Output number: tickets closed
Shows a loss? No. A closed bug ticket counts.
Flag: EASIEST TO GAME. Split a ticket, close two.
On the ROI slide: rework rate, per service, as a trend.
Stays on: the team dashboard.

FOURTH SWAP

Output number: deployments shipped
Shows a loss? No. A hotfix is a deployment too.
Flag: EASIEST TO GAME as a count on its own.
On the ROI slide: change failure rate, per service, as a trend.
Stays on: the team dashboard, where deployment frequency is a real throughput signal.

YOUR NUMBER (copy this block for each one)

Output number: _____
Shows a loss? _____
Flag: _____
On the ROI slide: _____
Stays on: _____

PAIRS THAT PULL AGAINST EACH OTHER

Lead time with change failure rate. Push changes out faster than anyone can check them, and change failure rate shows it. Ship less to look safe, and lead time shows it.

WHAT THIS TOOL DOES NOT DO

It computes no ROI. It deletes nothing. It moves numbers off the ROI slide, not off the dashboard.

DONE WHEN: every number left on the ROI slide would show it if the tools had made things worse, and every number you moved has a home on a team dashboard.